REFERENCES

- Abebe, T. (2008). Ethiopian childhoods: A case study of the lives of orphans and working children.
- Akay, A., Martinsson, P., Medhin, H., & Trautmann, S. T. (2012). Attitudes toward uncertainty among the poor: an experiment in rural Ethiopia. *Theory and Decision*, 73(3), 453–464.
- Amaefula, C., Okezie, C. A., & Mejeha, R. (2012). Risk attitude and insurance: a causal analysis. *American Journal of Economics*, 2(3), 26–32.
- Amare, G. (1987). Drought and famine in Ethiopia and the effort to overcome it. *Notre Dame JL Ethics & Pub. Pol'y*, 3, 71.
- Ambaye, D. W. (2012). Land rights in Ethiopia: Ownership, equity, and liberty in land use rights. In *FIG Working Week* (p. 27).
- Anderson, L. R., & Mellor, J. M. (2009). Are risk preferences stable? Comparing an experimental measure with a validated survey-based measure. *Journal of risk and uncertainty*, 39(2), 137–160.
- Arrow, K. J. (1972). Gifts and exchanges. Philosophy & Public Affairs, 343-362.
- Barrett, C. B., Reardon, T., & Webb, P. (2001). Nonfarm income diversification and household livelihood strategies in rural Africa: concepts, dynamics, and policy implications. *Food policy*, 26(4), 315–331.
- Benin, S. and Yu, B. (2012). Complying with the Maputo Declaration Target: Trends in public agricultural expenditures and implications for pursuit of optimal allocation of public agricultural spending. *ReSAKSS Annual Trends and Outlook Report*.
- Bourdieu, P. (1986). The aristocracy of culture.
- Brown, D. J., Kaldenberg, D. O., & Browne, B. A. (1992). Socio-economic status and playing the lotteries. *Sociology and Social Research*, 76(3), 161–167.
- Cao, R., Carpentier, A., Gohin, A., & others (2011). Measuring farmers' risk aversion: the unknown properties of the value function. In *European Association of Agricultural Economists International Congress, Zurich, Switzerland*.
- Carlsson, F., Johansson-Stenman, O., & Martinsson, P. (2004). Is transport safety more valuable in the air? *Journal of risk and uncertainty*, 28(2), 147–163.

- Chatterjee, S., Hadi, A., & Price, B. (2000). *The use of regression analysis by example*: John Wiley & Sons.
- Coleman, J. S. (1988). Social capital in the creation of human capital. *American journal of sociology*, S95 S120.
- Conforti, P. (2005). The effect of direct payments of the OECD countries in world of agricultural markets. Evidence from partial and general equilibrium frameworks. Commodity and trade policy research working paper.
- Dillon, J. L., & Scandizzo, P. L. (1978). Risk attitudes of subsistence farmers in Northeast Brazil: A sampling approach. American Journal of Agricultural Economics, 60(3), 425–435.
- Dohmen, T., Falk, A., Huffman, D., Sunde, U., Schupp, J., & Wagner, G. G. (2011). Individual risk attitudes: Measurement, determinants, and behavioral consequences. *Journal of the European Economic Association*, 9(3), 522–550.
- Dohmen, T. J., Falk, A., Huffman, D., & Sunde, U. (2006). Seemingly irrelevant events affect economic perceptions and expectations: the FIFA World Cup 2006 as a natural experiment.
- Eckel, C. C., & Wilson, R. K. (2003). The human face of game theory: Trust and reciprocity in sequential games. *Trust and reciprocity: Interdisciplinary lessons from experimental research*, 245–274.
- Eiser, J. R., Miles, S., & Frewer, L. J. (2002). Trust, perceived risk, and attitudes toward food technologies1. *Journal of Applied Social Psychology*, 32(11), 2423–2433.
- Elbers, C., Gunning, J. W., & Kinsey, B. (2007). Growth and risk: Methodology and micro evidence. *The World Bank Economic Review*, 21(1), 1–20.
- Elias, E., Morse, S., & Belshaw, D. G. (1998). Nitrogen and phosphorus balances of Kindo Koisha farms in southern Ethiopia. *Agriculture, ecosystems & environment*, 71(1), 93–113.
- Fafchamps, M. (2003). Rural poverty, risk and development: Edward Elgar Publishing.
- Falk, A., & Kosfeld, M. (2006). The hidden costs of control. *The American economic review*, 1611–1630.
- Farrell, H., & Knight, J. (2003). Trust, institutions, and institutional change: Industrial districts and the social capital hypothesis. *Politics & Society*, 31(4), 537–566.
- Fox, A. (1974). Beyond contract: Work, power and trust relations: Faber & Faber.

- Fukuyama, F. (1995). Social capital and the global economy: A redrawn map of the world. *Foreign affairs*, 74(5), 89–103.
- Fukuyama, F. (2001). Social capital, civil society and development. *Third world quarterly*, 22(1), 7–20.
- Gefen, D., Karahanna, E., & Straub, D. W. (2003). Trust and TAM in online shopping: an integrated model. *MIS quarterly*, 27(1), 51–90.
- Gibson, R. S., Abebe, Y., Hambidge, K. M., Arbide, I., Teshome, A., & Stoecker, B. J. (2009). Inadequate feeding practices and impaired growth among children from subsistence farming households in Sidama, Southern Ethiopia. *Maternal & child nutrition*, 5(3), 260–275.
- Gloede, O., Menkhoff, L., & Waibel, H. (2013). Shocks, individual risk attitude, and vulnerability to poverty among rural households in Thailand and Vietnam. *World Development*.
- Granovetter, M. S. (1973). The strength of weak ties. *American journal of sociology*, 1360–1380.
- Harbaugh, W. T., Krause, K., & Vesterlund, L. (2002). Risk attitudes of children and adults: Choices over small and large probability gains and losses. *Experimental Economics*, 5(1), 53–84.
- Harrison, D. A., & Klein, K. J. (2007). What's the difference? Diversity constructs as separation, variety, or disparity in organizations. *Academy of management Review*, 32(4), 1199–1228.
- Hillson, D., & Murray-Webster, R. (2004). Understanding and managing risk attitude. In *Proceedings of 7th Annual Risk Conference, held in London, UK* (Vol. 26).
- Holton, G. A. (2004). Defining risk. Financial Analysts Journal, 60(6), 19–25.
- Hulme, D., & Shepherd, A. (2003). Conceptualizing chronic poverty. *World Development*, 31(3), 403–423.
- Jack, B. K. (2013). Constraints on the adoption of agricultural technologies in developing countries. Literature review, Agricultural Technology Adoption Initiative. J-PAL (MIT) and CEGA (UC Berkeley).
- Jung, S. (2014). Does Education Affect Risk Aversion?: Evidence from the 1973 British Education Reform.

- Kahan, D. (2013). *MANAGING RISK in farming*: Food and Agriculture Organization of the United Nations.
- Knack, S., & Keefer, P. (1997). Does social capital have an economic payoff? A cross-country investigation. *The Quarterly journal of economics*, 1251–1288.
- Korir, L. K. (2011). Risk management among agricultural households and the role of off-farm investments in Uasin Gishu County, Kenya. Egerton University.
- Lang, K. B., & Omori, M. (2009). Can demographic variables predict lottery and parimutuel losses? An empirical investigation. *Journal of Gambling Studies*, 25(2), 171–183.
- Lin, B. B. (2011). Resilience in agriculture through crop diversification: adaptive management for environmental change. *BioScience*, 61(3), 183–193.
- Maertens, A., Chari, A. V., & Just, D. R. (2014). Why Farmers Sometimes Love Risks: Evidence from India. *Economic development and cultural change*, 62(2), 239–274.
- Matson, P. A., Parton, W. J., Power, A. G., & Swift, M. J. (1997). Agricultural intensification and ecosystem properties. *Science*, 277(5325), 504–509.
- Minot, N. and Sawyer, B. (2013). Agricultural production in Ethiopia: Results of the 2012 ATA Baseline Survey.
- Mold, A. (2009). Development Centre Studies Policy Ownership and Aid Conditionality in the Light of the Financial Crisis: A Critical Review: OECD Publishing.
- Moschini, G., & Hennessy, D. A. (2001). Uncertainty, risk aversion, and risk management for agricultural producers. *Handbook of agricultural economics*, *1*, 88–153.
- Niederle, M., & Vesterlund, L. (2005). Do women shy away from competition? Do men compete too much?
- Pearl, J. (2014). Comment: Understanding Simpson's Paradox. *The American Statistician*, 68(1), 8–13.
- Peel, M. J., Goode, M. M. H., & Moutinho, L. A. (1998). Estimating consumer satisfaction: OLS versus ordered probability models. *International Journal of Commerce and Management*, 8(2), 75–93.
- Picazo-Tadeo, A. J., & Wall, A. (2011). Production risk, risk aversion and the determination of risk attitudes among Spanish rice producers. *Agricultural Economics*, 42(4), 451–464.

- Powers, D. A., & Xie, Y. (2000). Statistical methods for categorical data analysis (Vol. 106): Academic Press New York.
- Putnam, R. D. (1993). The prosperous community. *The american prospect*, 4(13), 35–42.
- Rösel, M., E. (2015). *Innovation strategies of Ethiopian smallholder farmers and their effects on food security.* University of Hohenheim.
- Sachs, I., 2004. Inclusive development strategy in an era of globalization. *Available at SSRN 908233*.
- Schlottmann, A., & Anderson, N. H. (1994). Children's judgments of expected value. Developmental Psychology, 30(1), 56.
- Scott Long, J. (1997). Regression models for categorical and limited dependent variables. *Advanced quantitative techniques in the social sciences*, 7.
- Serneels, P. (2007). The nature of unemployment among young men in urban Ethiopia. *Review of Development Economics*, 11(1), 170-186.
- Sodano, V. (2002). Trust, economic performance and the food system: can trust lead up to unwanted results. In *Paradoxes in Food Chains and Networks. Proceedings of the 5th International Conference on Chain and Network Management in Agribusiness and the Food industry. Wageningen University.* 104-115.
- Sood, A. D. (2006). The Mobile Development Report: The Socio-Economic Dynamics of Mobile Communications in Rural Areas and their Consequences for Development. The Center for Knowledge Societies. Nokia Corporation. http://www.cks.in/mdr/Mobile% 20Development% 20Report\updated.pdf.
- Stiglitz, J. E. (1979). Equilibrium in product markets with imperfect information. *The American economic review*, 69(2), 339–345.
- Teklewold, H., & Köhlin, G. (2011). Risk preferences as determinants of soil conservation decisions in Ethiopia. *journal of soil and water conservation*, 66(2), 87–96.
- Uslaner, E. M. (2005). The bulging pocket and the rule of law: Corruption, inequality, and trust. In *Conference on The Quality of Government: What It Is, How to Get It, Why It Matters* (pp. 17–19).
- Wittich, S. (2015). Between Policy and Practice a qualitative study on smallholder commercialization in Chepareria and Kongelai, West Pokot (Kenya).

Woolcock, M. (1998). Social capital and economic development: Toward a theoretical synthesis and policy framework. *Theory and society*, 27(2), 151–208.

Wooldridge, J. M. (2010). *Econometric analysis of cross section and panel data*: MIT press.

Yesuf, M., & Bluffstone, R. (2008). Risk aversion in low-income countries: Experimental evidence from Ethiopia.



ลิขสิทธิ์มหาวิทยาลัยเชียงใหม่ Copyright[©] by Chiang Mai University All rights reserved